

MEMORANDUM FOR: All Professional Recruiters  
FROM : Chief, PRE  
SUBJECT : Excerpt from "The Price of Power" by  
Hanson W. Baldwin

"Far more important, however, in the Atomic Age than combat or tactical intelligence is General or Strategic intelligence which is of major importance in peace or war. Strategic intelligence is not only the relation of the specific to the general but is the building up, the creation, out of a vast amount of disparate and localized and specific information, of an intelligible and correct over-all picture of importance to the national security."

"This means, first of all, a system of collating all pertinent information from all sources, a group to evaluate it and analyze it expertly, and a method for distributing the assembled picture rapidly to using and acting agencies."

"Central Intelligence Agency is specifically empowered to correlate, evaluate and disseminate 'intelligence relating to the national security' and to perform such other duties as the National Security Council may direct."

"The chief problem of intelligence--indeed the chief problem of the world--is not blue prints, but man himself; in other words, personnel. The collection and evaluation of intelligence requires a vast number of specialists of all types, as well as those rare 'generalists' who can see the woods despite the trees. Intelligence requires the intuitive mind and also the mind with an immense capacity for taking pains."

"There are some exceedingly able men in the work attracted by its peculiar pleasures - its aura of mystery, its sense of knowing more than the average man, its analytical challenge, its sense of power - but there are too many mediocrities, too many chair warmers. There is always the danger of bureaucracy, and if the intelligence services ever become bureaucratic we are, indeed, lost. What is needed, therefore, is a cadre of long-term, stable, efficient and high-caliber intelligence officers and periodic infusion of young, new blood, vigorous, argumentative and equally able."

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Recommended Readings

- DALLIN, David. Soviet Espionage. New Haven, Yale, 1955. 558 pages.
- DULLES, Allen W. The Craft of Intelligence. New York, N. Y., Harper & Row, 1963. 277 pages.
- FARAGO, Ladislas. War of Wits: The Anatomy of Espionage and Intelligence. New York, Funk, 1954. 379 pages.
- FOOTE, Alexander. Handbook for Spies. Garden City, New York, Doubleday, 1949. 273 pages.
- HILSMAN, Roger. Strategic Intelligence and National Decisions. Glencoe, Illinois Free Press, 1956. 187 pages.
- KENT, Sherman. Strategic Intelligence. Princeton, Princeton University Press, 1949. 226 pages.
- LANGELAAN, George. Masks of War. Garden City, New York, Doubleday, 1959. 284 pages.
- NOEL-BAKER, Francis. The Spy Webb. London, Batchworth, 1954. 203 pages.
- PILAT, Oliver. The Atom Spies. New York, Putnum, 1952. 312 pages.
- RANSOM, Harry Howe. Central Intelligence and National Security. Cambridge, Mass., Harvard, 1958. 287 pages.
- WIGHTON, Charles and Gunter Peis. Hitler's Spies and Saboteurs. New York, Holt, 1958. 285 pages.
- ZLOTNICK, Jack. National Intelligence. (The Economics of National Security, Volume XV). Washington, D. C., Industrial College of the Armed Forces. Copyright 1960, 73 pages.

NOTE: This reading list is a recruiter hand-out for the college applicant who expresses a desire to acquaint himself with "the literature in the field." We would welcome your recommended additions or deletions-----Phone [REDACTED] 25X1A9a

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